PT SELAMAT SEMPURNA Tbk
MANUFACTURER OF AUTOMOTIVE PARTS
MEMBER OF ADR GROUP - AUTOMOTIVE DIVISION

Investor Relations

9M 2024 Performance

Last Update : 30 October 2024

FACT SHEET ABOUT PT SELAMAT SEMPURNA Tbk

- PT Selamat Sempurna Tbk is the flagship company of ADR Group (Automotive Division)
- The Largest Filter Manufacturer in the region
- The Most Comprehensive range of products
- Serve more filtration and radiator products than any other auto component company
- Exported to more than **125** countries worldwide
- Trademark Registration in more than **130** countries worldwide
- Approximately 90% of our revenue is recurring aftermarket revenue
- Strong Balance Sheet and Cash Flow

COMPOSITION OF SHAREHOLDERS

Shareholders	Number of Shares Issued and Fully Paid	%	Amount (IDR)
PT Adrindo Intiperkasa	2,910,392,136	50.54%	72,759,803,400
Others (each with ownership interest below 5%)	2,848,283,304	49.46%	71,207,082,600
Total	**5,758,675,440**	**100.00%**	**143,966,886,000**

Share Ownership September 30, 2024	Number of Investors	%	Number of Shares	%
Foreign Institutions	172	2.50%	1,657,760,957	28.79%
Local Institutions	73	1.06%	3,123,136,671	54.23%
Foreign Individuals	16	0.23%	4,827,660	0.08%
Local Individuals	6,614	96.20%	972,950,152	16.90%
Total	**6,875**	**100%**	**5,758,675,440**	**100%**

THE PRODUCTION PLANTS

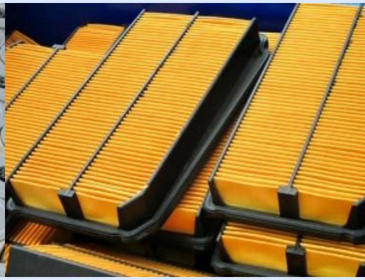
2 production sites in Indonesia
Kapuk, Jakarta Province and
Tangerang, Banten Province

Kapuk Plant (Heat Exchange)

Tangerang Plant (Filtration & Other Products)

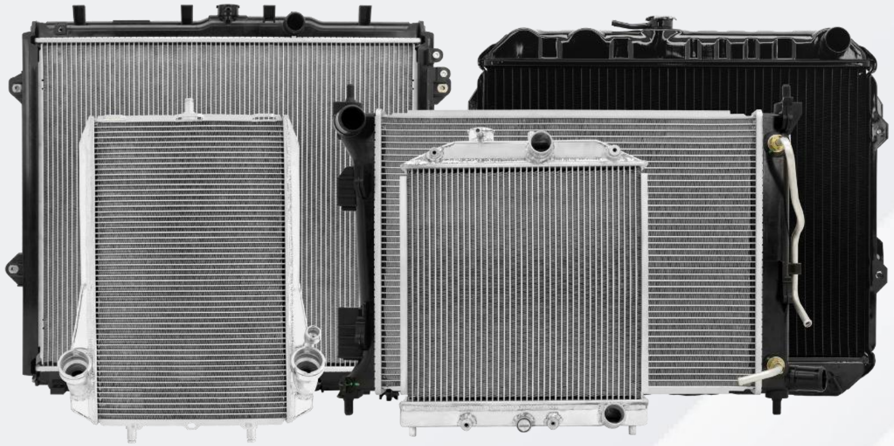




- **Radiators : 1.95 millions pieces per year**
- **Filters : 96 millions pieces per year**

MAIN PRODUCTS



OTHERS PRODUCTS

DUMP HOIST

COOLANT

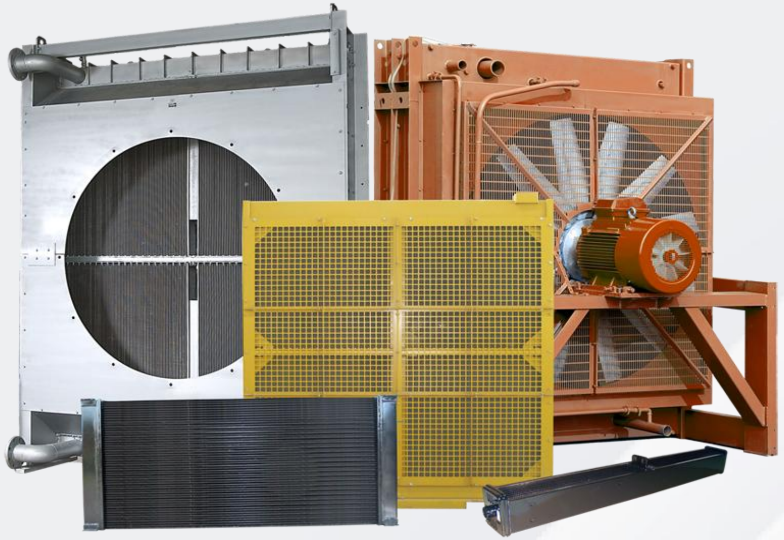
BRAKE PARTS

ONE STOP SHOP FOR THERMAL SYSTEM & FILTRATION

- Approx. 10,000 part numbers available, filters and radiator.
- Automotive, Commercials, Heavy Equipments, Marines and Industrial sectors for American, European and Asian applications.
- Approx. 300 Filters & Radiators new part numbers every year.

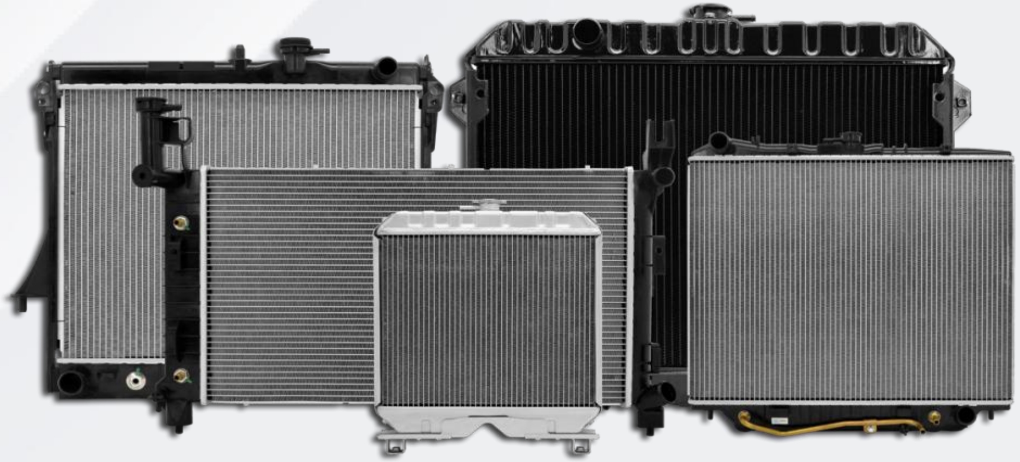
THERMAL SYSTEM PRODUCT RANGE

- Heavy Equipment & Industrial Radiators

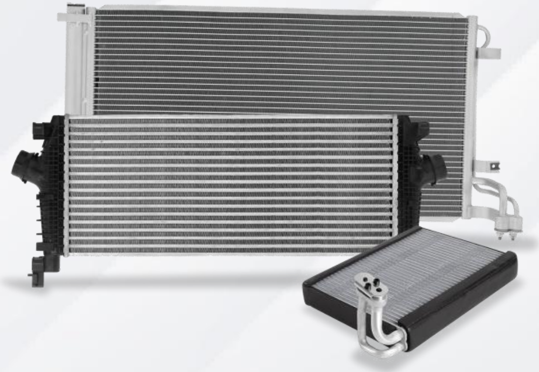


- Automotive Radiators

  (Copper Brass, Aluminum Plastic, All Aluminum)



- Condenser
- Intercooler
- Evaporator



FILTRATION PRODUCT RANGE

Heavy Equipment & Industrial Filter

(Air, Oil, Fuel, Cabin, Hydraulic, Transmission, Coolant, Separator, HEPA, EDM, Dust Collector)

Non-Engine Filter

HVAC Filter, Air Purifier Filter, Gas Turbine Filter

Automotive Filter

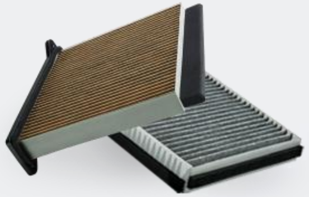
(Air, Oil, Fuel, Cabin, Transmission)

FILTRATION PRODUCT TYPES


AIR FILTERS


OIL FILTERS

FUEL FILTERS


CABIN AIR FILTERS

TRANSMISSION FILTERS

COOLANT FILTERS

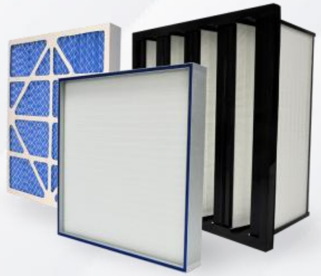

HYDRAULIC FILTERS

AIR/OIL SEPARATOR

FUEL FILTER/
WATER SEPARATOR


EDM FILTER

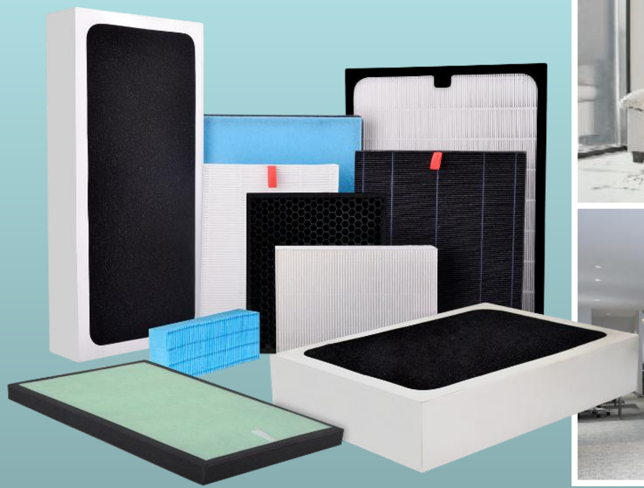

AIR PURIFIER FILTER


HVAC FILTER

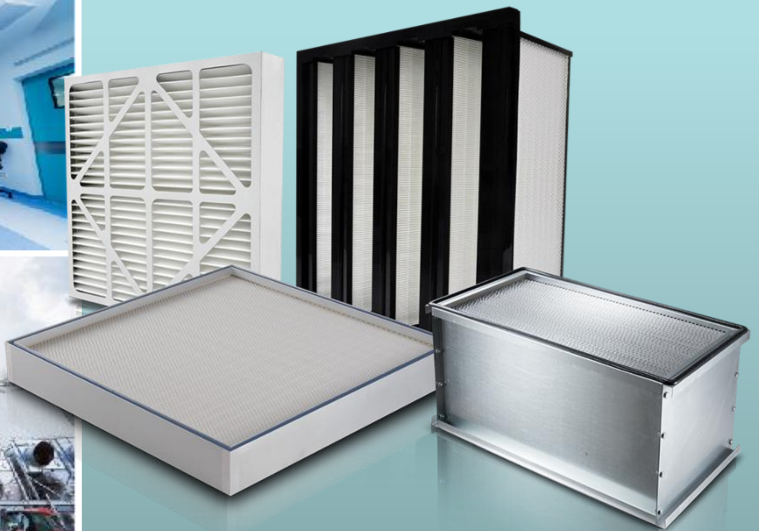
AIR PURIFIER FILTER & HVAC FILTER

Nowadays, the air pollution around the world harms our health. Breathing quality air is critical for good health, especially indoors. Sakura HVAC Filters & Air Purifier Filters will ensure your indoor environment is clean and provide ultimate protection to your health.

Air Purifier Filters



HVAC Filters



HVAC / HEPA FILTRATIONS

Automotive

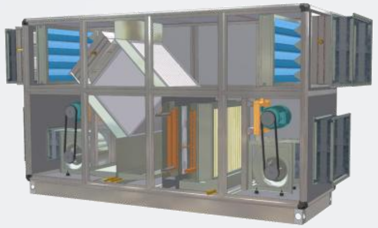
- Cabin Air Filters
- Selling to store and online

Building Air Ventilation Installation

- Supply HVAC Filters in Building, Factory and Airports

Air Cleaner System Manufacturer & Home Appliances

- Supply OE Air Filter in AHU
- Supply OE Air Filter in Air Purifier Unit
- Air Purifier Filters



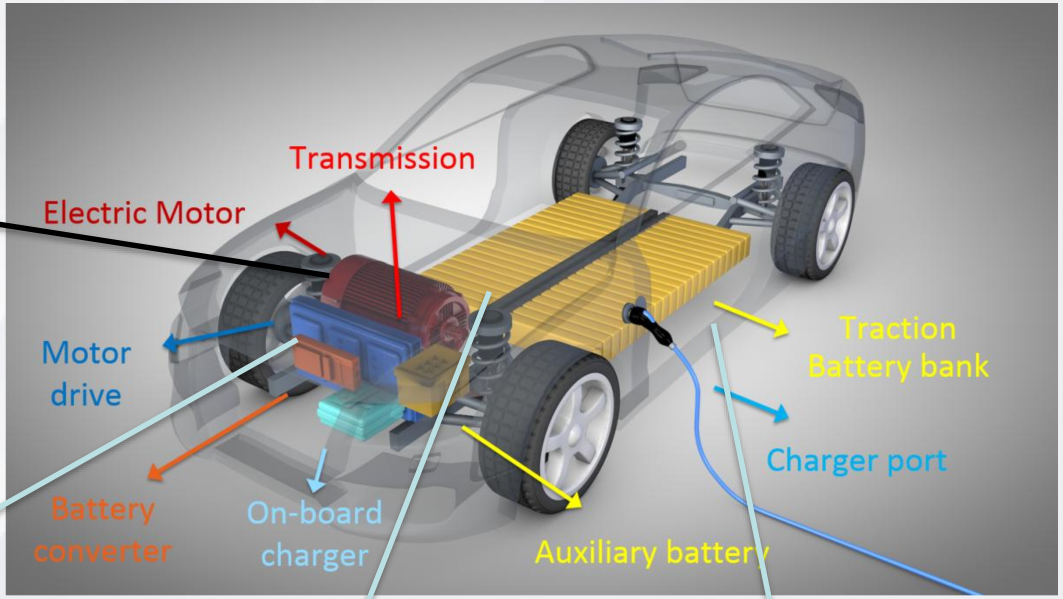
Filters Industrial

- EDM Filters
- Air/Oil Separators
- Gas Turbine Filters

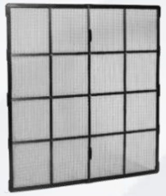
FILTERS FOR ELECTRIC VEHICLE (EV)

Battery Electric Vehicle (BEV)

Transmission



Pre-filter



Cabin/HEPA

Coolant filter

Electric buses

Transmission

Oil Filter

Air Filter

Separator Filter

PT SELAMAT SEMPURNA Tbk.
MEMBER OF ADR GROUP

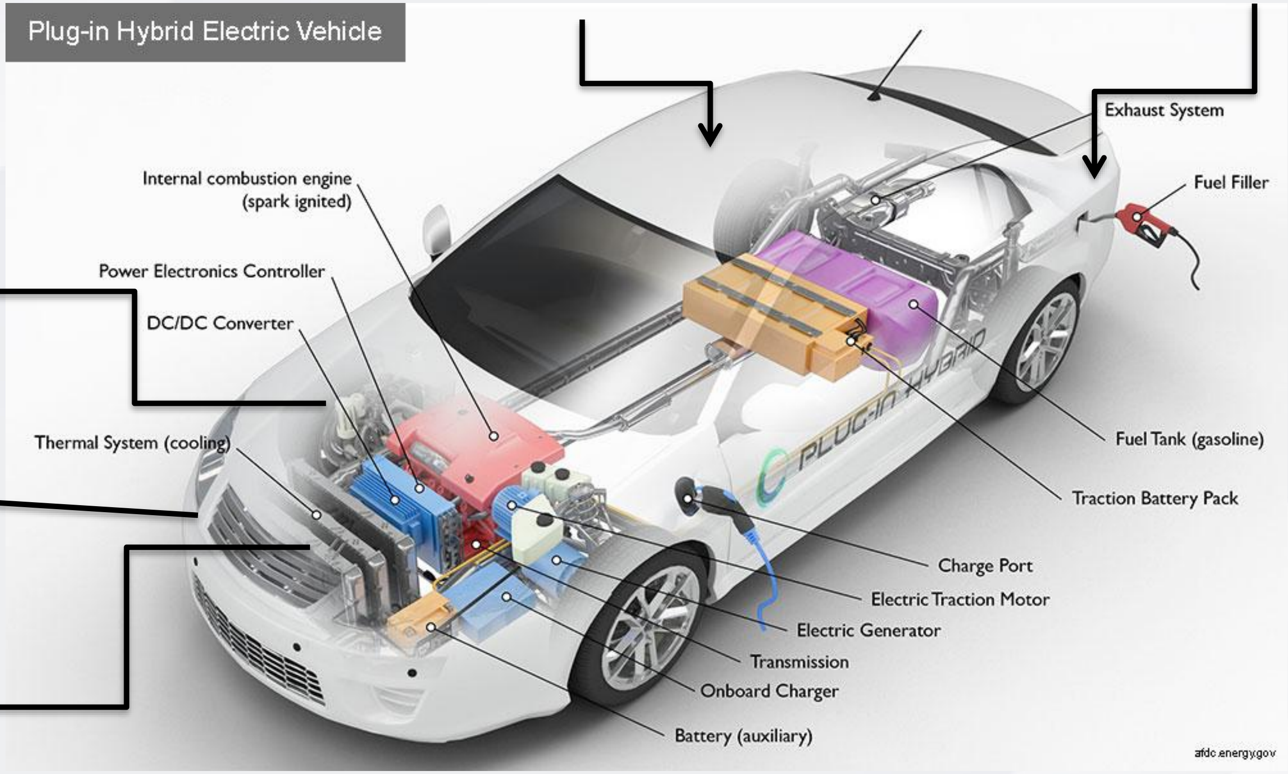
Note : The Pictures are just for illustrative purposes.
The type of filter used can be different for each brand and model of electric vehicle (EV).

FILTERS FOR ELECTRIC VEHICLE (EV)

Plug-in Hybrid Electric Vehicle (PHEV)

Battery Cooling Air Filter

Fuel Filter



Air Filter

Oil Filter

Cabin/HEPA

Note : The Pictures are just for illustrative purposes.
The type of filter used can be different for each brand and model of electric vehicle (EV).

SOME MODELS OF ELECTRIC VEHICLES (EV) AND ITS FILTERS

BEV BATTERY ELECTRIC VEHICLE FILTER REPLACEMENT SAKURA

AUDI
e-tron
09/'19 -

Cabin	**CA-31120**

BAOJUN
E-SERIES

Cabin	**CA-65390EV**

BMW
i3s (I01) IB1P25B, W20K06A
11/'17 -

Cabin	**CA-30890-S**
Transmission	**C-30050**

BYD
K9 (BUS)

Cabin	**CAP-40020EV-S**
Air Filter for Compressor	**A-40020** *(Primary)* **A-40030** *(Secondary)*
Air Filter for Compressor	**A-40010** *(Indonesian Market)*
Oil Filter for Compressor	**C-40010**

HYUNDAI
Kona
04/'18 -

Cabin	**CA-28380 (LHD)**
Cabin	**CAC-39020 (RHD)**

CHEVROLET
Volt
1.4L A14XFL 10/'11 -

Cabin	**CA-65210**
Oil	**C-1552**

CITROEN
C-Zero
12/'10 -

Cabin	**CAC-10130**

BEV BATTERY ELECTRIC VEHICLE FILTER REPLACEMENT SAKURA

FORD
Focus
2018

Cabin	**CA-19960**

HONDA
FIT-E
2015

Cabin	**CA-16130**

HYUNDAI
Ioniq
09/'19 -

Cabin	**CA-28151**

JAGUAR
I-Pace
'19

Cabin	**CAC-1114**

KIA
e-Niro
08/'18 -

Cabin	**CA-28150**

KIA
Soul
08/'18 -

Cabin	**CA-28380**

MAZDA
MX-30

Cabin	**CAC-17230EV**

BEV BATTERY ELECTRIC VEHICLE FILTER REPLACEMENT SAKURA

MERCEDES-BENZ
EQC (N293)
EQC 400 4-matic (293.890)

Cabin	**CAC-53870**

MERCEDES-BENZ
B-Class B 250 e W246, W242 (242.890) '15

Cabin	**CAC-53830**

NISSAN
Leaf
(ZE1/ZE1E) EM57 11/'17 -

Cabin	**CA-18270**

PEUGEOT
e2008 ZKX
09/'19 -

Cabin	**CA-21080-S**

RENAULT
Zoe 5AQ
'12 -

Cabin	**CA-18361**

SAIC
Roewe iMAX8 EV
'22 -

Cabin	**CA-89270**

TESLA
Model 3
'15 -

Cabin	**CAPV-34020EV-S**

BEV BATTERY ELECTRIC VEHICLE FILTER REPLACEMENT SAKURA

TESLA
Model 3
'21 -

Cabin	**CA-34110EV**

TESLA
Model S
'15 -

Cabin	**CAPC-34030EV / CAPV-34030EV**

TESLA
Model S
'17 - 23

Cabin	**CAC-34080EV**

TESLA
Model X
'15 -

Cabin	**CAC-34010EV / CAP-34010EV**

TESLA
Model Y
'15 -

Cabin	**CAPV-34020EV-S**

TESLA
Model Y
3D1, 3D3, 3D5, 3D6, 3D7
'21 -

Cabin	**CAC-34060EV-S**

SEAT
Mii 3EBMA
06/'19 -

Cabin	**CA-31100**

1 May not be a direct cross. Please refer to your engine manual book.
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SOME MODELS OF ELECTRIC VEHICLES (EV) AND ITS FILTERS

BEV — BATTERY ELECTRIC VEHICLE FILTER REPLACEMENT — SAKURA

SKODA
Citigo e iV EBMA
10/'19 -

Cabin	CA-31100

VOLKSWAGEN
e-up (BL14E1) EABA
07/'13 -

Cabin	CA-31100

WULING
Hongguang Mini EV
2020

Cabin	CA-65380EV

HEV — HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT — SAKURA

BMW
X6 30d X Mild-Hybrid
(G06, F96) B57D30B, JA1
08/'20 -

Air	A-30310
Cabin	CAC-30120-S
Oil	EO-30300

HONDA
Insight 1.3 Hybrid KA CVT, KL CVT
04/'09 -

Air	A-16930
Oil	C-1002

NISSAN
e-Power
1.2 Hybrid HR12 '20

Air	A-61670
Cabin	CA-18490
Oil	C-1823

HEV — HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT — SAKURA

TOYOTA
Camry
2.5L A25A-FXS '17 -

Air	A-33430
Battery	BHF-11010
Cabin	CA-11380
Oil	C-47030

TOYOTA
C-HR
'16 -

Air	A-33750
Cabin	BHF-11020
Oil	C-1109

TOYOTA
Comfort
NTP10R-AHXDN '17-

Air	A-33430
Battery	BHF-11040
Cabin	CA-11380
Oil	C-1109

TOYOTA
Corolla Cross
1.8L 4cyl 16V DOHC VVT-i '20

Air	A-3370
Battery	BHF-11030
Cabin	CA-11380
Oil	C-1109

TOYOTA
Innova Zenix

Air	A-33430
Cabin	CA-11380
Oil	C-47030

TOYOTA
RAV 4
2.5L L4

Battery	BHF-11060

PHEV — PLUG-IN HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT — SAKURA

BMW
i8 (I112, I115) B38K15 (170 kW)
03/'18 -

Oil	EO-30270

PHEV — PLUG-IN HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT — SAKURA

BMW
X5 30d X Mild-Hybrid
(G06, F96) B57D30B, JA1
08/'20 -

Cabin	CAC-30120
Cabin	CAC-30120-S
Oil	EO-30300

BMW
320e xDrive
20/'21 -

Air	A-30340

BMW
330e, 530e xDrive

Air	A-30340

BYD
D9

Cabin	CA-40030EV-S

CHEVROLET
Volt
1.4L A14XFL 10/'11 -

Cabin	CA-65210
Oil	C-1552

MAZDA
MX-30

Cabin	CAC-1730EV

MITSUBISHI
Outlander
2.4L 4B12 '18

Air	A-58380
Cabin	CA-18210
Oil	C-1011

PHEV — PLUG-IN HYBRID ELECTRIC VEHICLE FILTER REPLACEMENT — SAKURA

SAIC
PILOT 500 PHEV
'21 -

Cabin	CA-89290

SAIC
MG6
'19 -

Cabin	CA-89270

SAIC
Roewe ei6
'17 -

Cabin	CA-89270

TOYOTA
Prius
1.8L 2ZR-FXE '12 - '16

Air	A-33880
Cabin	CA-1114
Oil	EO-11050

TOYOTA
Prius
1.8L 2ZR-FXE '17-

Air	A-33750
Battery	BHF-11020
Cabin	CA-11380
Oil	C-1109

TOYOTA
RALINK
1.8L

Battery	BHF-11050

VOLVO
XC90 2.0 T8 Hybrid
B4204 T34 04/'18 -

Air	A-24260
Cabin	CA-24110

May not be a direct cross. Please refer to your engine manual book.
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KNOW OUR MARKET – MAIN HEAVY EQUIP. RANGE & SUB-RANGE

Range:

Construction	Mining	Agriculture	Forestry	Other Industry

Sub-Range (Equiptment Type):

Construction

- Excavator/ Shovel
- Wheel Loader
- Crane
- Asphalt Finisher
- Dozer
- Compaction
- Mini Excavator
- Skid Steer
- Grader
- Backhoe Loader
- Scraper
- Telescopic

Mining

- Excavator/ Shovel
- Dump Truck
- Articulated Dump Truck
- Wheel Loader
- Dozer
- Dragline
- Grader
- Backhoe Loader
- Drill

Agriculture

- Tractor
- Combine Harvester

Forestry

- Skidder
- Harvester
- Buncher

Other Industry

- Forklift
- Telescopic

DUMP HOIST

Dump Trucks, Hoists and Special Purpose Vehicles

OTHER PRODUCTS

Fuel Tank

Exhaust System & Muffler

Brake & Fuel Pipe

OTHER PRODUCTS

SAKURA AIR PURIFIER

We spend most of our time indoors, where the air we breathe can be up to 5 times more polluted than outdoors.
Sakura Air Purifier reduces the transmission of airborne viruses and eliminate air pollutants at home, office and other indoor environments.

SAP-415
(Room size 7 - 15 m^2)

SAP-524
(Room size 8 - 24 m^2)

SAP-743
(Room size 28 - 43 m^2)

SAP-796
(Room size 59 - 96 m^2)

LIST OF OEM/OES

- ANTONIO CARRARO
- ATLAS COPCO
- BELL
- BOMAG
- CARRIER
- CLARK
- CNHI
- DAIHATSU
- DFSK
- Doosan
- GEHL
- GENERAL MOTORS
- HINO
- HITACHI
- HYSTER
- HYUNDAI
- ISEKI
- ISUZU
- KATO
- KOHLER
- KUBOTA
- LIEBHERR
- LIUGONG
- MANITOU
- MATHIEU
- MAZDA
- MITSUBISHI
- NANNI DIESEL
- NISSAN
- SUBARU
- SUMITOMO
- SUNWARD
- SUZUKI
- TAKEUCHI
- TOYOTA
- UD TRUCKS
- VESTAS
- VOLVO
- YALE
- YANMAR

TECHNICAL ASSISTANCE

Filters

- **1984:** Donaldson Company Inc., USA (PT Panata Jaya Mandiri)
- **1985:** Mahle Japan Limited, Japan
  (formerly Tsuchiya Manufacturing Co. Ltd., Japan)
- **1988:** Tokyo Roki Co., Ltd., Japan (PT Selamat Sempurna Tbk)

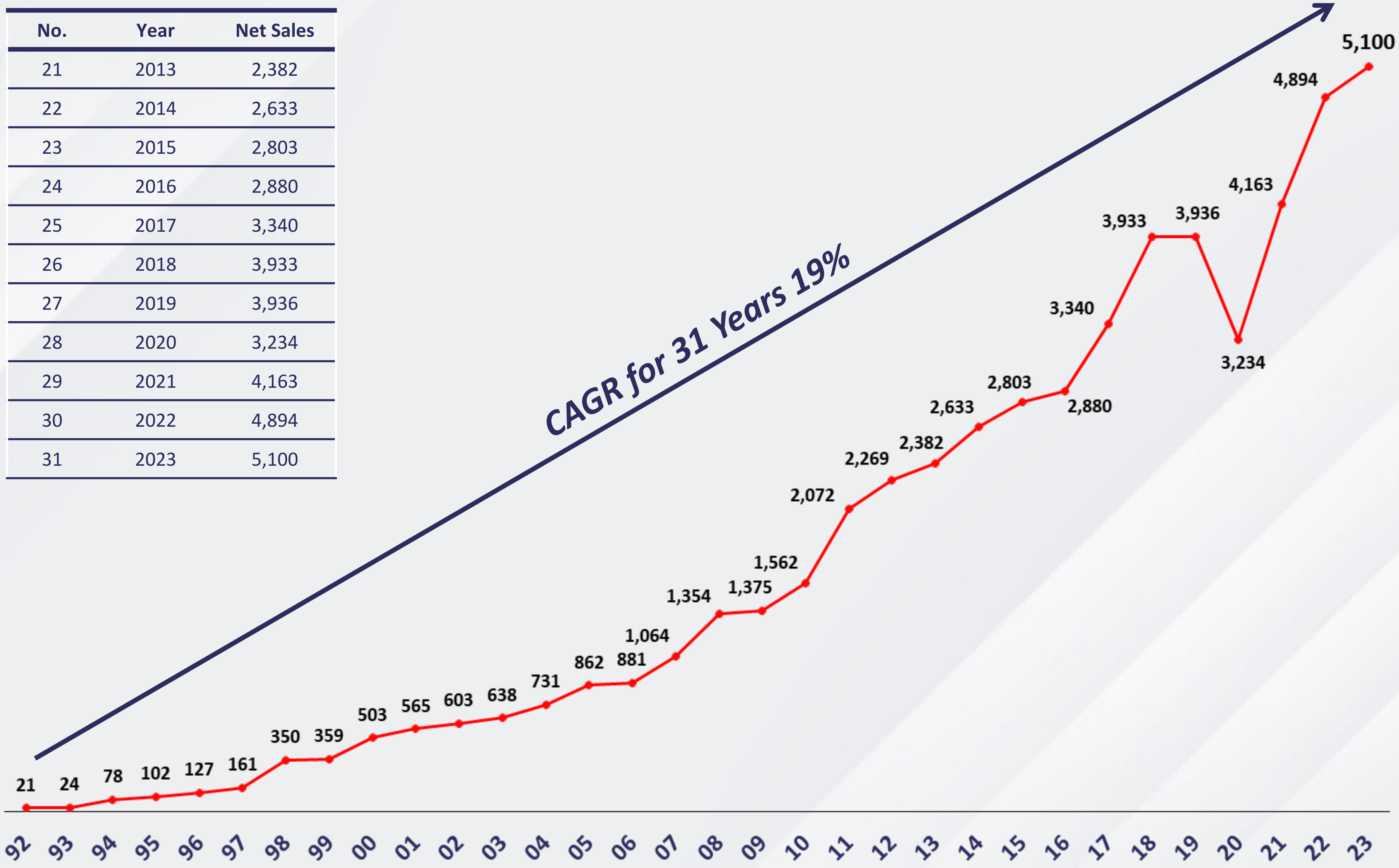
Radiators & Others

- **1979:** Tokyo Radiators Mfg. Co. Ltd., Japan
  (Radiator - PT Selamat Sempurna Tbk)
- **1982:** Usui Kokusai Sangyo Kaisha Ltd., Japan
  (Brake Pipes - PT Selamat Sempurna Tbk)
- **1989:** ShinMaywa Industrial Co. Ltd., Japan
  (PT Hydraxle Perkasa)
- **2013:** Sueyoshi Kogyo Co. Ltd., Japan
  (Fuel Tank and Hydraulic Tank for Construction Machinery - PT Selamat Sempurna Tbk)

31 YEARS OF **CAGR SALES**

No.	Year	Net Sales
	1992	21
1	1993	24
2	1994	78
3	1995	102
4	1996	127
5	1997	161
6	1998	**350**
7	1999	359
8	2000	503
9	2001	565
10	2002	603
11	2003	638
12	2004	731
13	2005	862
14	2006	881
15	2007	1,064
16	2008	**1,354**
17	2009	**1,375**
18	2010	1,562
19	2011	2,072
20	2012	2,269

No.	Year	Net Sales
21	2013	2,382
22	2014	2,633
23	2015	2,803
24	2016	2,880
25	2017	3,340
26	2018	3,933
27	2019	3,936
28	2020	3,234
29	2021	4,163
30	2022	4,894
31	2023	5,100



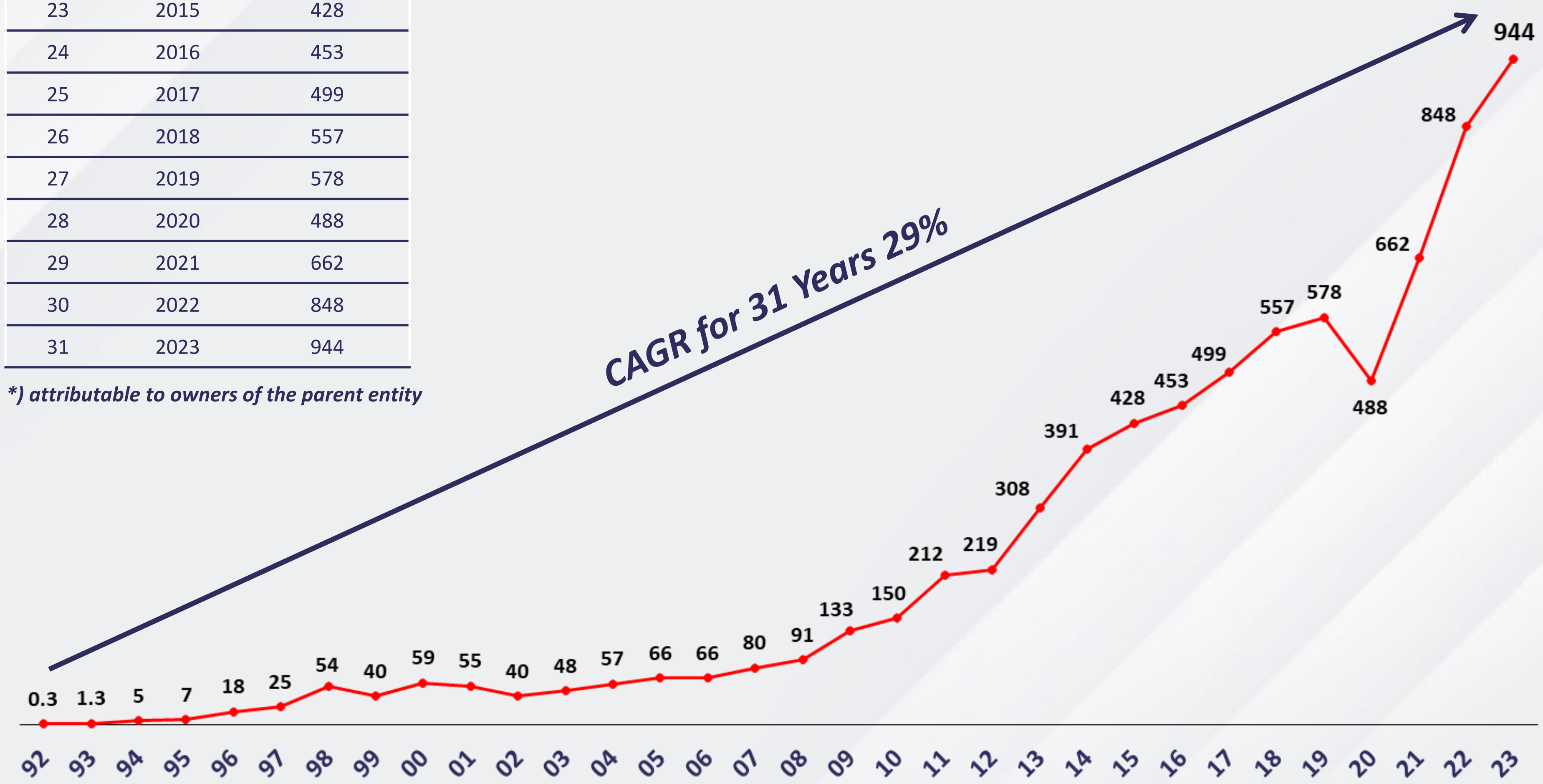
Amount in Billion Rupiah

31 YEARS OF CAGR NET INCOME

No.	Year	Net Income*
	1992	0.3
1	1993	1.3
2	1994	5
3	1995	7
4	1996	18
5	1997	25
6	1998	54
7	1999	40
8	2000	59
9	2001	55
10	2002	40
11	2003	48
12	2004	57
13	2005	66
14	2006	66
15	2007	80
16	2008	91
17	2009	133
18	2010	150
19	2011	212
20	2012	219

No.	Year	Net Income*
21	2013	308
22	2014	391
23	2015	428
24	2016	453
25	2017	499
26	2018	557
27	2019	578
28	2020	488
29	2021	662
30	2022	848
31	2023	944

**) attributable to owners of the parent entity*

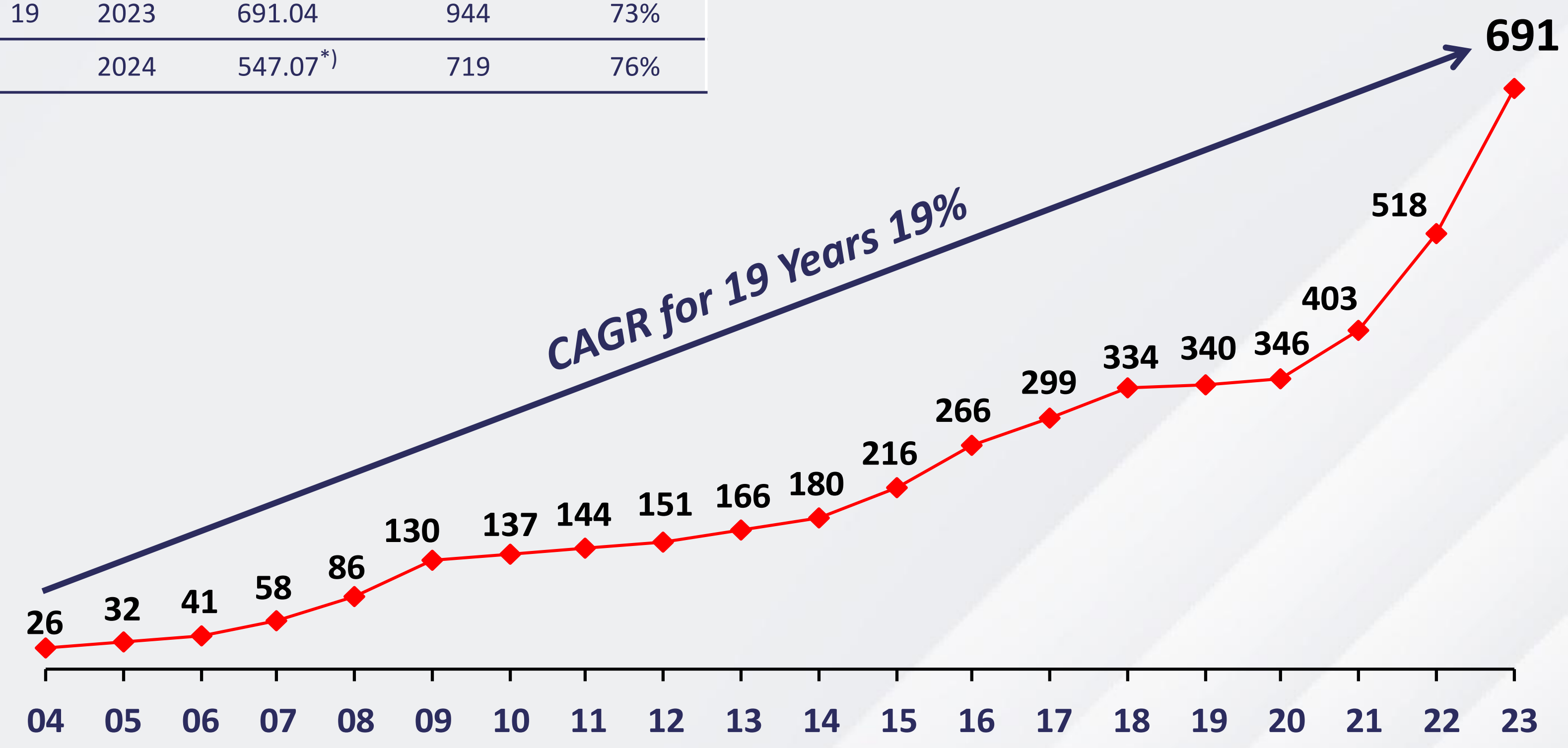


Amount in Billion Rupiah

19 YEARS CONSECUTIVE **DIVIDEND PAYMENT GROWTH**

No.	Book Year	Total Dividend (In Bio IDR)	Net Income (In Bio IDR)	Payout Ratio
	2004	25.97	57	45%
1	2005	32.47	66	49%
2	2006	41.08	66	62%
3	2007	57.59	80	72%
4	2008	86.38	91	94%
5	2009	129.57	133	98%
6	2010	136.77	150	91%
7	2011	143.97	212	68%
8	2012	151.17	219	69%
9	2013	165.56	308	54%
10	2014	179.96	391	46%
11	2015	215.95	428	50%
12	2016	266.34	453	59%
13	2017	299.45	499	60%
14	2018	334.00	557	60%
15	2019	339.76	578	59%
16	2020	345.52	488	71%
17	2021	403.11	662	61%
18	2022	518.04	848	61%
19	2023	691.04	944	73%
	2024	547.07*)	719	76%

- **Paid quarterly dividend since 2015 = 39 times**
- **Increased annually for 19 years**
- **Total Dividend paid since 1996 Rp5.28 Trillion**



Dividend Distribution within year 2024:

Final Dividend For 2023 Financial Year : IDR 230 Bio on July 16, 2024

**) 1st Interim Dividend For 2024 Financial Year : IDR 144 Bio on May 28, 2024*

**) 2nd Interim Dividend For 2024 Financial Year : IDR 202 Bio on August 21, 2024*

**) 3rd Interim Dividend For 2024 Financial Year : IDR 202 Bio on November 21, 2024*

DIVIDEND POLICY, Dividend percentage of net income are:
- Net income up to Rp 10 billion : 35% ;
- Net income above Rp 10 billion - Rp 30 billion : 40% ;
- Net income above Rp 30 billion : 45%.

PT SELAMAT SEMPURNA Tbk.
MEMBER OF ADR GROUP

"The Company is always seeking to find ways to enhance its shareholder value. International research suggests that investors will be willing to pay a 25% to 30% premium for a company which is perceived to have good governance practices over one which is perceived not to have them".

CONTINUOUS IMPROVEMENT OF CORPORATE GOVERNANCE SCORE

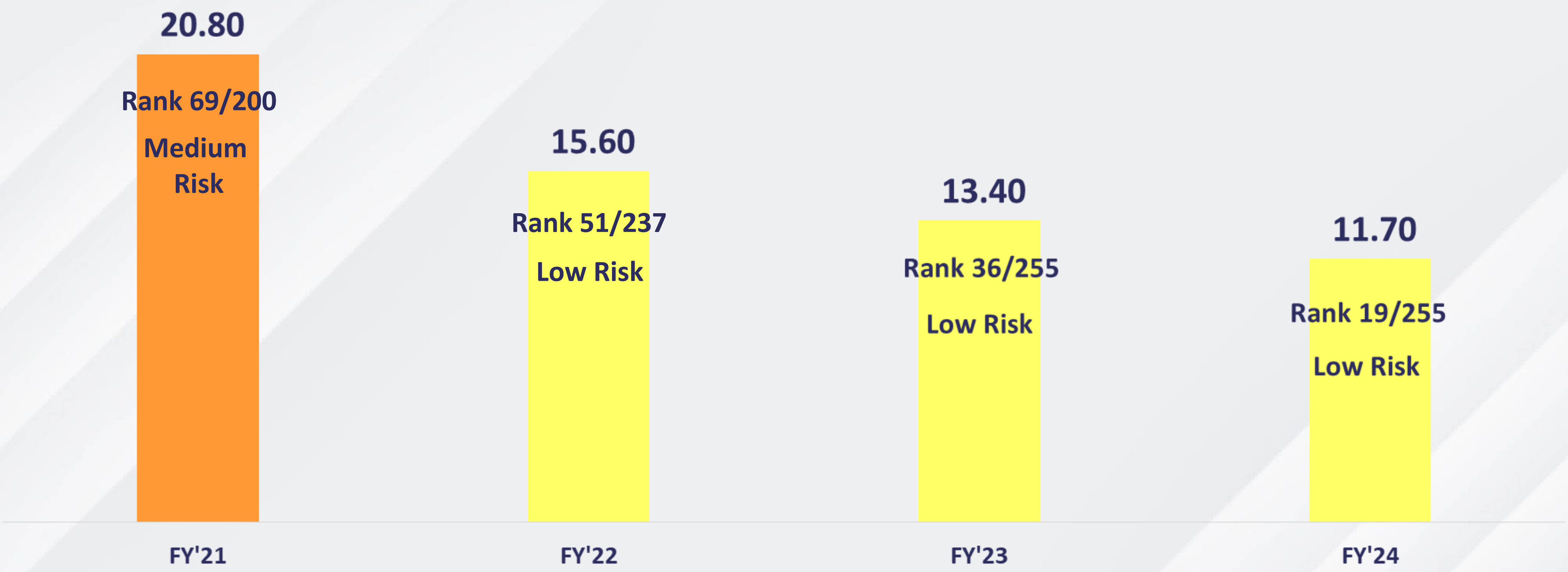
[Assessment by IICD]

SCORE (POINTS)

MIN. REQUIREMENT	FAIR	GOOD	VERY GOOD	LEADERSHIP IN CG
Comply the minimum standards according to laws and regulations	There is a strong awareness and efforts to adopt international standards	Has adopted some of the international standards	Has fully adopted the international standards	Exceeding level 1 (Structure of ACGS)
(Level 1) 60.00 - 69.99	(Level 2) 70.00 - 79.99	(Level 3) 80.00 - 89.99	(Level 4) 90.00 - 100.00	(Level 5) > 100

ESG RATING - IMPROVE

[Sustainalytics ESG Risk Rating Report]



PARAMETER	NEGL	LOW	MED	HIGH	SEVERE
	0 – 10	10 – 20	20 – 30	30 – 40	40+
	enterprise value is considered to have a **negligible risk** of material financial impacts driven by ESG factors	enterprise value is considered to have a **low risk** of material financial impacts driven by ESG factors	enterprise value is considered to have a **medium risk** of material financial impacts driven by ESG factors	enterprise value is considered to have a **high risk** of material financial impacts driven by ESG factors	enterprise value is considered to have a **severe risk** of material financial impacts driven by ESG factors

SUMMARY PERFORMANCE 9M 2024

	9 Months Ended 30 September 2024	Changes
Net Sales	IDR 3.818 T	↑ 1.28%
Profit for the Period*	IDR 719 B	↑ 3.53%
EPS	IDR 125	↑ 3.53%

** attributable to owners of the parent entity*

COMPARATIVE FINANCIAL HIGHLIGHTS

Financial Highlights	9 Months Ended		Increase/ (Decrease)	%	Compare Q to Y	
	9M 2024	9M 2023			9M 2024	2023
Net Sales	3,818	3,770	48	1%	3,818	5,100
Gross Profit	1,360	1,292	68	5%	1,360	1,830
Operating Profit	965	946	19	2%	965	1,280
Profit for the period attributable to:						
Owners of the parent entity	719	695	25	4%	719	944
Non-controlling Interests	67	71	(4)	(6%)	67	92
Current Assets	3,385	3,281	105	3%	3,385	3,321
Total Assets	4,728	4,540	188	4%	4,728	4,589
Current Liabilities	604	643	(39)	(6%)	604	640
Total Liabilities	897	975	(78)	(8%)	897	947
Equity attributable to						
Owners of the parent company	3,386	3,141	245	8%	3,386	3,216
Equity of Subsidiary arising from						
Restatement of Financial Statements	-	12	(12)	(100%)	-	12
Non-controlling Interests	445	412	33	8%	445	414
EPS	125	121	4	3%	125	164

Amount In Billion Rupiah except Earning per Share

FINANCIAL RATIO

Financial Ratio	Compare Q to Q		Compare Q to Y	
	9M 2024	9M 2023	9M 2024	2023
Net Sales Growth	1%			
Total Asset Growth	4%		3%	
Total Equity Growth	7%		5%	
Gross Profit Margin	36%	34%	36%	36%
Operating Margin	25%	25%	25%	25%
Profit Margin*	19%	18%	19%	19%
Return on Assets	17%	17%	17%	23%
Return on Equity*	19%	19%	19%	26%
Total Debt/Total Assets	19%	21%	19%	21%
Total Debt/Total Equity	23%	27%	23%	26%
Current Ratio	560%	510%	560%	519%

**) attributable to owners of the parent entity*

SALES PERFORMANCE 9M 2024 [9 MONTHS ENDED]

Market	Sales (IDR)				Increase / (Decrease)	
	9M 2024	%	9M 2023	%	IDR	%
Domestic	1,515	40%	1,525	40%	(10)	(1%)
Overseas	2,303	60%	2,245	60%	58	3%
Total	**3,818**	**100%**	**3,770**	**100%**	**48**	**1%**

Product	Sales (IDR)				Increase / (Decrease)	
	9M 2024	%	9M 2023	%	IDR	%
Filter	2,835	74%	2,723	72%	112	4%
Radiator	410	11%	331	9%	80	24%
Body Maker	198	5%	271	7%	(73)	(27%)
Trading	1,187	31%	1,090	29%	97	9%
Others	161	4%	180	5%	(19)	(11%)
(Elimination)	(973)	(25%)	(825)	(22%)	148	18%
Total	**3,818**	**100%**	**3,770**	**100%**	**48**	**1%**

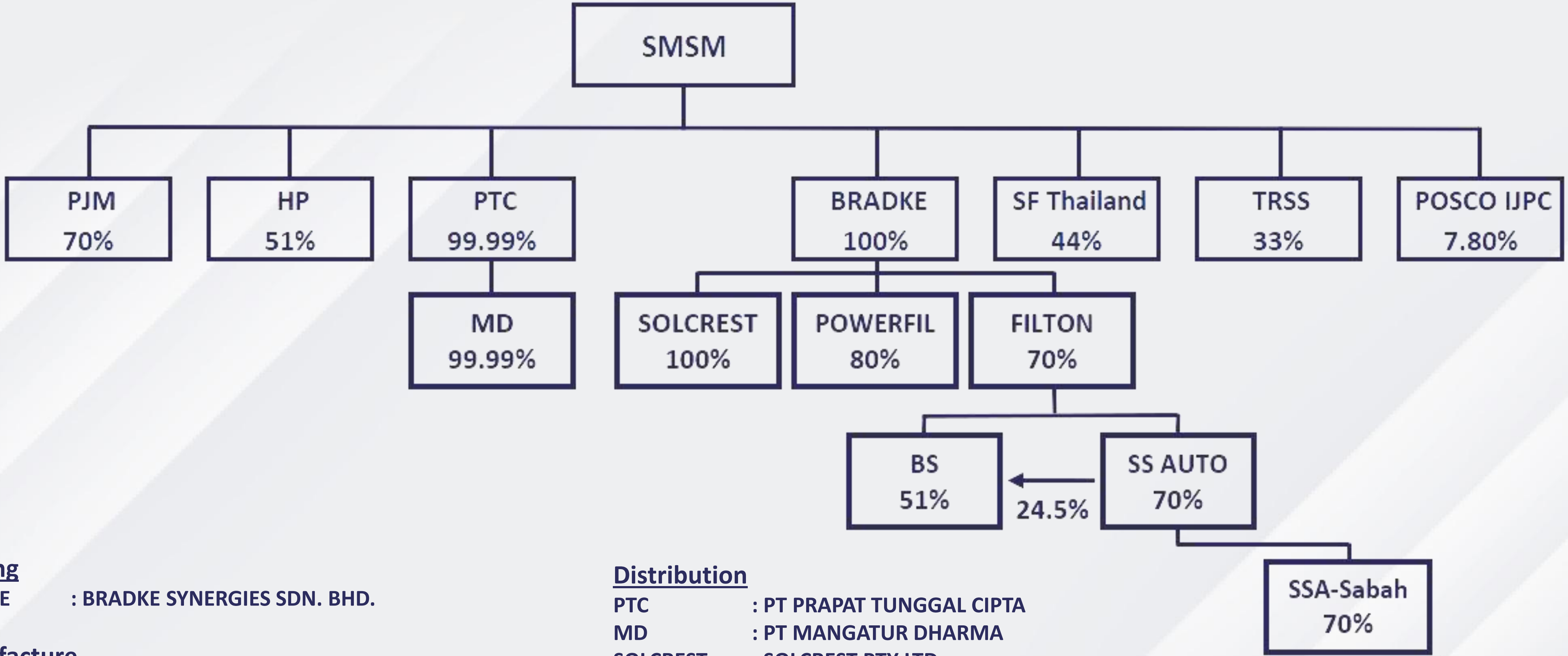
Amount in Billion Rupiah

SALES BY GEOGRAPHICAL

Geographical	9M 2024		9M 2023		Increase/ (Decrease)
	IDR	%	IDR	%	
Domestic	1,515	40%	1,525	40%	(1%)
Overseas					
Asia	843	22%	950	25%	(11%)
America	639	17%	531	14%	20%
Europe	442	12%	420	11%	5%
Australia	317	8%	275	7%	15%
Africa	62	2%	69	2%	(11%)
Total	**3,818**	**100%**	**3,770**	**100%**	**1%**

Amount in Billion Rupiah

STRUCTURE OF SMSM WITH THE SUBSIDIARIES & ASSOCIATES [30 SEP 2024]



Holding

BRADKE : BRADKE SYNERGIES SDN. BHD.

Manufacture

PJM : PT PANATA JAYA MANDIRI
HP : PT HYDRAXLE PERKASA
TRSS : PT TOKYO RADIATOR SELAMAT SEMPURNA
POSCO IJPC : PT POSCO INDONESIA JAKARTA PROCESSING CENTER
FILTON : FILTON INDUSTRIES SDN. BHD.

Distribution

PTC : PT PRAPAT TUNGGAL CIPTA
MD : PT MANGATUR DHARMA
SOLCREST : SOLCREST PTY LTD.
POWERFIL : POWERFIL AUTOPARTS SDN. BHD.
BS : BS ENTERPRISE SDN. BHD.
SS AUTO : S.S AUTO SDN. BHD.
SS A-Sabah : S.S AUTO (Sabah) SDN. BHD.
SF THAILAND : SURE FILTER THAILAND CO., LTD.

Branches of PTC :

JABODETABEK, The Greater Jakarta
MAKASSAR, South Sulawesi
MEDAN, North Sumatra
PEKANBARU, Riau
SURABAYA, East Java

PT PANATA JAYA MANDIRI – PJM (Subsidiary Company)

- SMSM owns a 70% stake in PJM
- *Joint venture* with Donaldson Company Inc., USA

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (A)
Net Sales	984	881	12%	984	1,201
Gross Profit	251	214	17%	251	312
Operating Profit	201	166	21%	201	228
Profit for The Period	160	132	21%	160	181
Current Assets	642	617	4%	642	618
Total Assets	787	748	5%	787	751
Current Liabilities	133	141	(5%)	133	146
Total Liabilities	172	179	(4%)	172	182
Total Equity	615	570	8%	615	568

U= Unaudited *Amount in Billion Rupiah*

A= Audited

PT HYDRAXLE PERKASA – HP (Subsidiary Company)

- SMSM owns a 51% stake in HP
- Manufacture dump hoist and body maker of dump truck, trailer, mixer, and tank

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (A)
Net Sales	242	304	(20%)	242	405
Gross Profit	29	54	(47%)	29	71
Operating Profit	16	41	(62%)	16	56
Profit for The Period	11	38	(70%)	11	46
Current Assets	149	161	(8%)	149	156
Total Assets	275	252	9%	275	255
Current Liabilities	51	38	33%	51	41
Total Liabilities	66	54	23%	66	58
Total Equity	209	198	5%	209	197

U= Unaudited *Amount in Billion Rupiah*

A= Audited

PT PRAPAT TUNGGAL CIPTA – PTC (Subsidiary Company)

- SMSM owns a 99.99% stake in PTC
- Sole distributor that specializes on the trading of the Company products in Indonesia aftermarket sectors

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (A)
Net Sales	667	599	11%	667	826
Gross Profit	194	169	15%	194	233
Operating Profit	141	120	17%	141	162
Profit for The Period*	114	94	20%	114	127
Current Assets	530	495	7%	530	517
Total Assets	575	543	6%	575	562
Current Liabilities	123	117	6%	123	117
Total Liabilities	145	141	3%	145	139
Total Equity	430	402	7%	430	423

U= Unaudited
A= Audited

Amount in Billion Rupiah
**) attributable to owners of the parent entity*

BRADKE SYNERGIES SDN. BHD. – BRADKE (Subsidiary Company)

- SMSM owns a 100% stake in Bradke
- Bradke is the Holding Company which had subsidiaries of which are (i) Manufacturing of filters product & the Company's Supplier for machinery (Filton Industries Sdn Bhd), the Company's sole distributor of filter products in Malaysia & Australia (Powerfil Auto Parts Sdn Bhd, SS Auto Sdn Bhd, Solcrest Pty Ltd)

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (A)
Net Sales	145	136	6%	145	183
Gross Profit	56	48	17%	56	64
Operating Profit	25	18	34%	25	26
Profit for The Period*	14	10	48%	14	13
Current Assets	106	98	9%	106	97
Total Assets	185	176	5%	185	175
Current Liabilities	35.5	36.2	(2%)	35.5	33
Total Liabilities	59	64	(9%)	59	59
Total Equity	127	112	13%	127	116

U= Unaudited
A= Audited

Amount in Million Ringgit Malaysia
**) attributable to owners of the parent entity*

SURE FILTER (THAILAND) CO., LTD. – SF THAILAND (Subsidiary Company)

- SMSM owns a 44% stake in SF Thailand
- SF Thailand is the Company's sole distributor of filter and radiator products in Thailand

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (A)
Net Sales	268	232	15%	268	309
Gross Profit	72	68	5%	72	82
Operating Profit	13	10	32%	13	13
Profit for The Period	8	4	105%	8	4
Current Assets	194	182	7%	194	202
Total Assets	413	423	(2%)	413	438
Current Liabilities	117	96	22%	117	154
Total Liabilities	198	216	(8%)	198	231
Total Equity	215	207	4%	215	208

U= Unaudited *Amount in Million Baht Thailand*

A= Audited

PT TOKYO RADIATOR SELAMAT SEMPURNA (Associate Company)

- SMSM owns a 33% stake in TRSS
- *Joint venture* with Tokyo Radiator Mfg. Co. Ltd

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (U)
Net Sales	103	138	(25%)	103	184
Gross Profit	24	34	(30%)	24	45
Operating Profit	12	21	(45%)	12	28
Profit for The Period	11	18	(38%)	11	24
Current Assets	138	139	(1%)	138	135
Total Assets	172	166	4%	172	165
Current Liabilities	26	29	(12%)	26	20
Total Liabilities	45	47	(4%)	45	40
Total Equity	127	119	7%	127	125

U= Unaudited *Amount in Billion Rupiah*

PT POSCO INDONESIA JAKARTA PROCESSING CENTER (Associate Company)

- SMSM owns a 7.80% stake in POSCO IJPC
- *Joint venture* with POSCO Holdings Inc. and POSCO International Corporation

Financial Highlights	9 Months Ended		Inc/(Decr)	Compare Q to Y	
	9M 2024 (U)	9M 2023 (U)	%	9M 2024 (U)	2023 (A)
Net Sales	191	207	(8%)	191	269
Gross Profit	8	9	(15%)	8	10
Operating Profit	4	5	(25%)	4	5
Profit for The Period	1	2	(23%)	1	1
Current Assets	139	135	2%	139	132
Total Assets	167	166	1%	167	166
Current Liabilities	115	114	1%	115	116
Total Liabilities	116	115	1%	116	116
Total Equity	51	51	1%	51	50

U= Unaudited *Amount in Million USD*

A= Audited

ACHIEVEMENT 2024

Month	Achievement
February	PT Panata Jaya Mandiri (subsidiary of PT Selamat Sempurna Tbk) has been awarded with “The Best OES Delivery Performance in 2023” by PT Isuzu Astra Motor Indonesia.
March	“The Best Quality Performance FY 2023” from PT Yanmar Diesel Indonesia.
April	“The Best Contribution 4W” from PT Suzuki Indomobil Sales.
May	“The Best Six Investortrust Companies 2024” by Investortrust.id. “The Good Delivery Supplier” & “The Good Quality Supplier” from PT Mitsubishi Kramayudha Motors and Manufacturing.
June	The 2024 Bisnis Indonesia Award (BIA) “Agility in Uncertainty” as the Best Listed Company in Automotive and Components Sector.

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